

# Herding Cats and Growing Regional IX's



# Why growing regional IX's like herding cats?



- Each cat network autonomous piece of the global network delivering its own specific services to other networks and subscribers
- IX is a sort of bandwagon the more cats is in it, the more will be willing to join in
- Peering values are rather principles than exact P&L figures

# IX peering values

Direct interaction with more networks

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More routes and network sustainability



Traffic / bandwidth not billable

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Unlimited traffic across peers for subscribers



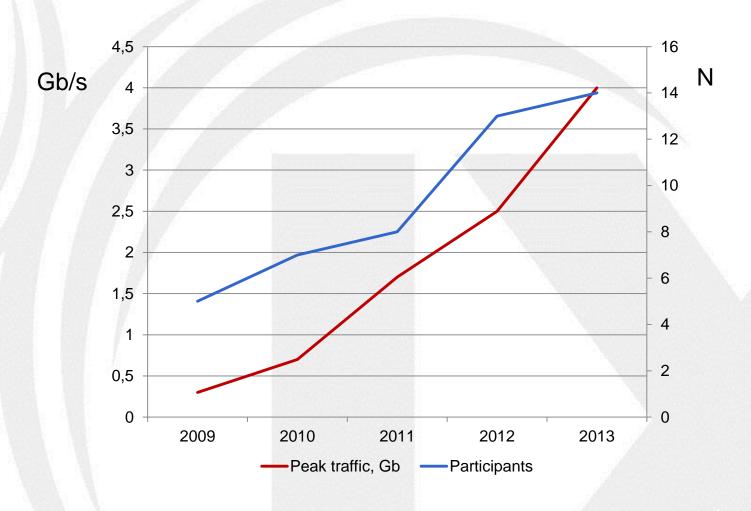
Costs cut through completive environment and optimization

=>

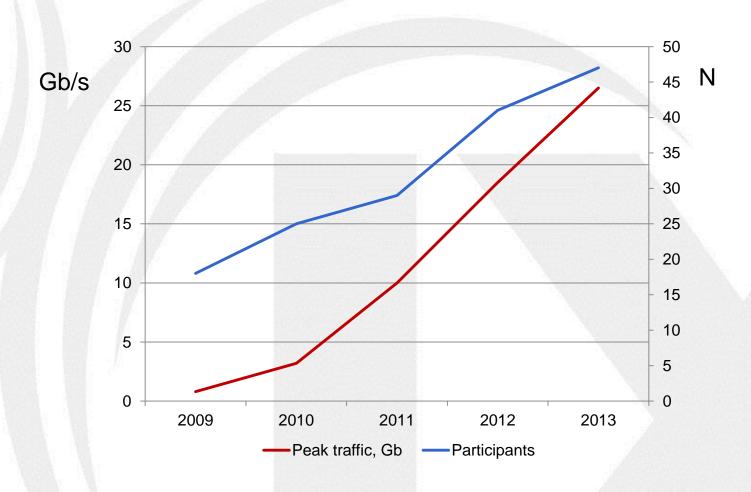
More transit choices
\$transit >> \$peering
PNI costs cut via
peering at IXs



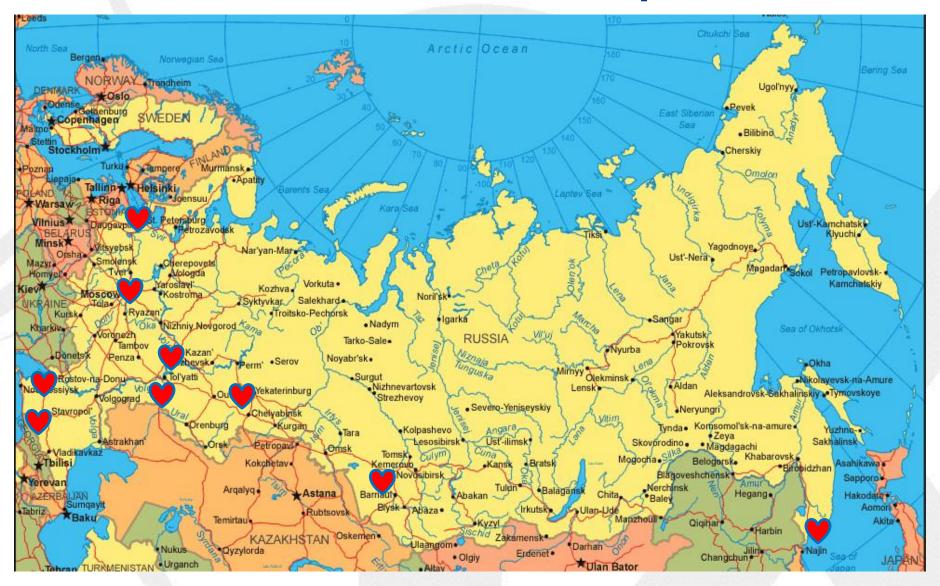
# Small bandwagon RND-IX



# Mid bandwagon NSK-IX

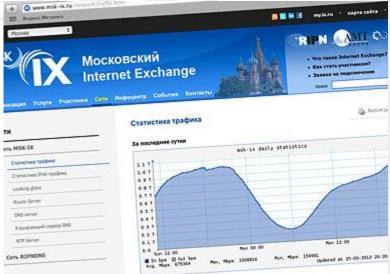


# **MSK-IX** on the map



#### **MSK-IX**





- Operating since 1995 in Moscow
- Currently 9 IX points across Russia:
  - St.—Petersburg SPB-IX
  - Moscow MSK-IX
  - Roston-on-Don RND-IX
  - Stavropol STW-IX
  - Samara SMR-IX
  - Kazan KZN-IX
  - Ekaterinburg EKT-IX
  - Novosibirsk NSK-IX
  - Vladivostok VLV-IX
- Moscow Internet Exchange with 373
   ASN / 272 unique across Euro-IX over
   1+ Tbps peak traffic
- All MSK-IX' IXs: 500+ unique ASNs

# Regional IX key components

#### **Peering location**

- Ideally it is neutral datacenter with free right-of-way and presence of at least 5 networks and easy reach of at least 5 more
- Standard colo (up to 5 kW per rack) with SLA and remotes hands services availability for newcomers.
- Transparent none-discriminated conditions and flexible x-connections service (PNIs).

#### **Peering infrastructure**

- Peering fabric and route server with sufficient switching and network capacity, port security features.
- Public information on services / traffic / connected networks / how to connect.
- Local licensing and interception requirements met

#### Peering coordinator and back office

- To keep talking to potential IX participants and ease communication between existing ones
- To keep up service running, value delivered, invoices paid





# Challenges. Peering locations

#### Moscow / St.Petersburg

- MMTS-9 / Borovaya unique overcrowded peering locations of the past century fully reliant on public infrastructure quality
- Datacenters growing business with substantial new development. 10-20 providers per DC in average.
   Costly fiber to MMTS-9 / Borovaya.





#### Other major cities

- Lack of neutral up-to-date colo infrastructure. No standard remote hands service mostly.
- Transit more expensive than that in Moscow / St.Pet.
- Most of hosting, content and services far away
   (Moscow / St.Pet. / other countries)



# Challenges. Continued

#### **Peering infrastructure**

- Short and changing in time list of vendors willing to delivery feature rich high performance hardware
- Costly upgrades / vendor replacement programs might be faced in the long run
- Interception requirements are very costly (x10 switching capacity = x10 costs)
- High level of availability and good customer service required

#### Peering coordinator and back office

- Consistent long term approach to cats market is a must
- All kinds of cats networks to be treated equally with respect to their specific needs
- Proper supporting paperwork to be prepared and issued

# IX key components in reality

#### **Peering location**

- Ideally it is neutral datacenter with free right-of-way and presence of at least 5 networks and easy reach of at least 5 more. Best fit existing facilities are being used
- Standard colo (up to 5 kW per rack) with SLA and remotes hands services availability for newcomers. Colo delivered using local UPS and service arrangements
- \* Transparent none-discriminated conditions and flexible x-connections service (PNIs). Multi-node distributed switching fabric easies access with cost implications

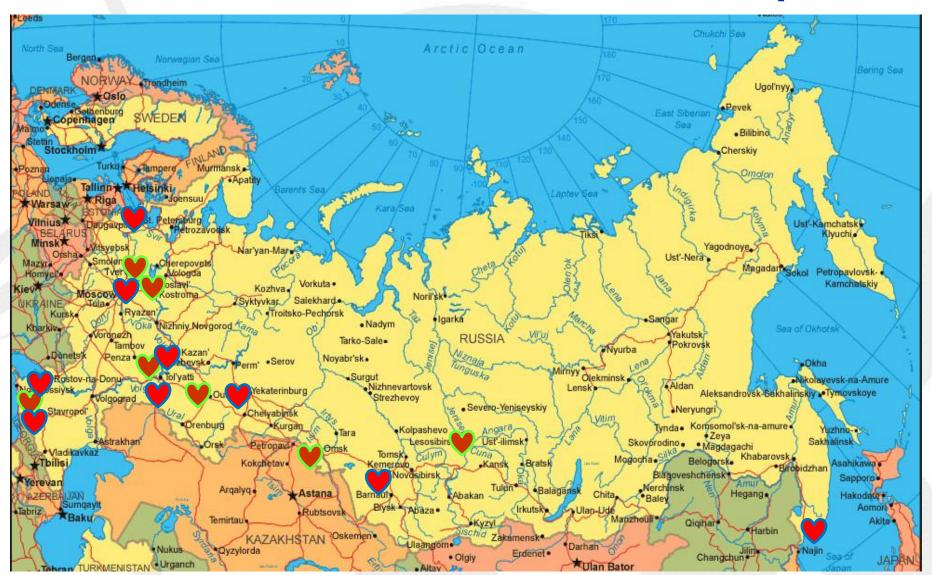
#### **Peering infrastructure**

- Peering fabric and route server with sufficient switching and network capacity, port security
  features. Basic switching / routing hardware is used. Good to start with / costly upgrade
  may be faced in the future
- Public information on services / traffic / connected networks / how to connect. Could be developed in-house using standard software packages
- Local interception requirements at an expense of \$\$\$ for new neutral IX or \$ for ISP's backed IX

#### Peering coordinator and back office

- To keep talking to potential IX participants and ease communication between existing ones. Parttime peering coordinator to start with is just fine
- To keep up service running, value delivered, invoices paid. Essential part of operation and relationships with cats customers

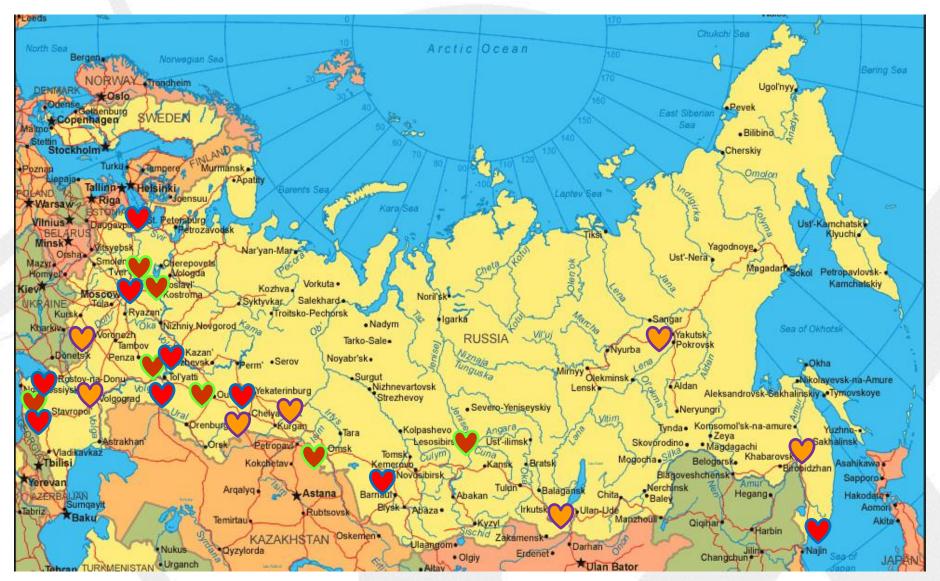
# MSK-IX and other IXs on the map



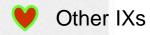




### MSK-IX, others and candidates for IXs









# Two ways to start a new regional IX



### MSK-IX' contribution into a new IX

	Expertise	Solution
Peering location	Lxpertise	Solution
<ul> <li>Datacenter / telehouse</li> </ul>	MSK-IX	LOCAL
<ul> <li>Standard colo with remote hands</li> </ul>	MSK-IX	LOCAL
<ul> <li>X-connections service</li> </ul>	MSK-IX	LOCAL
Peering infrastructure		
<ul><li>Peering fabric / route server</li></ul>	MSK-IX	MSK-IX
<ul> <li>Public information</li> </ul>	MSK-IX	MSK-IX
<ul> <li>Local licensing and interception requirements</li> </ul>	MSK-IX	LOCAL
Peering coordinator and back office		
<ul> <li>Talking to cats networks</li> </ul>	MSK-IX	LOCAL
<ul> <li>Service running, value delivered, invoices issued</li> </ul>	MSK-IX	MSK-IX



# Thank you!



kiselev@MSK-IX.ru